



 **Sunna**  
design

# World Leaders in Solar Lighting

Part of a converging  
technology paradigm  
shift...



# The Origin...

Sunna began 7 years ago with a vision to bring **light** to everyone, everywhere, in a reliable and durable way, with no grid and no electricity bill.





# The Result to Date

- Lights deployed in 45 Countries
- 14,000+ lights installed
- 9 International Awards
- 14 Patents





How has [Sunna's](#) vision and technology been received?

# Bloomberg NEW ENERGY PIONEERS

*"Sunna is the only company in the crowded and commoditized solar street lighting market that has successfully combined public street lighting with pay-as-you-go energy services for rural households consumers in the vicinity of the streetlight.*

*It has proved after 5 years and R&D with public labs and blue chip industrial partners, that it has the only solar-powered street light that can last ten years maintenance free in tropical and desertic countries."*

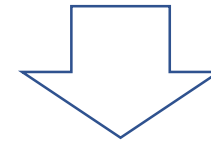


<https://about.bnef.com/blog/new-energy-pioneers-sunna-design/>



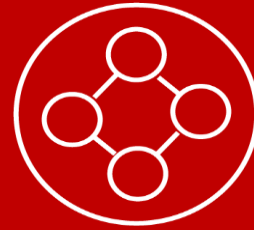
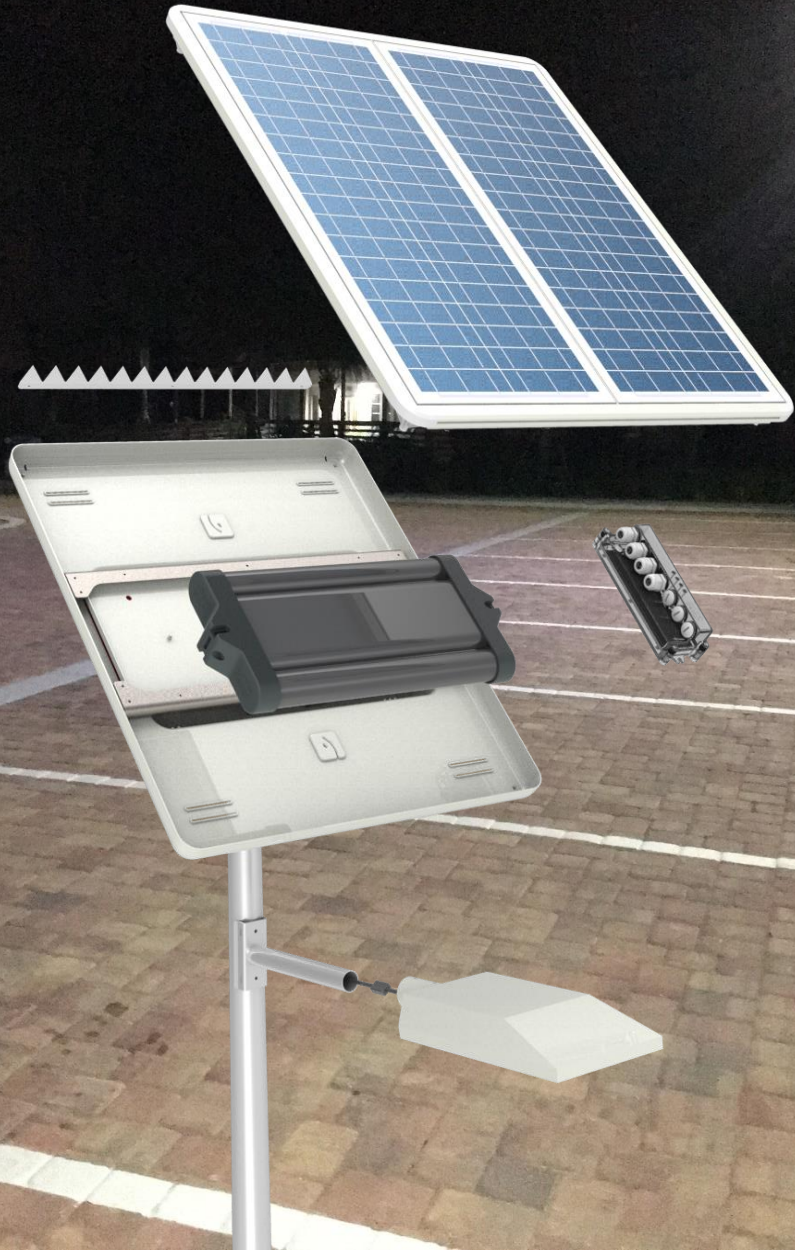
# This paradigm shift is about mindset & converging technologies.....

- “Developer” was beholden to the Utility
- Lights were just lights - tied to the grid
- Require trenching, wiring and maintenance



- “Developer” is now beholden to no one
- Street lights are autonomous communications platforms
- Installations are completed in under an hour

# What is the technology?



It is an...All-IN-ONE  
SOLAR LIGHT



With...ANTI-BLACKOUT  
FEATURE 365 DAYS A  
YEAR



And....SMART CITY  
CONNECTIVITY



# ANTI BLACKOUT...

## “The old Telco 99999”

Location: Wesley Chapel, Florida

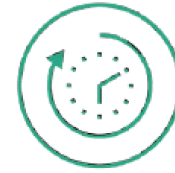
Country: United States of America

Lat [°] = 28.183, Long [°] = -82.364, Altitude [f] = 62

Nearest weather stations:

- Saint Leo, FL (5 Mi)
- Hernando County Airport, FL (18 Mi)
- Tampa International Airport, FL (25 Mi)
- Lakeland, FL (26 Mi)

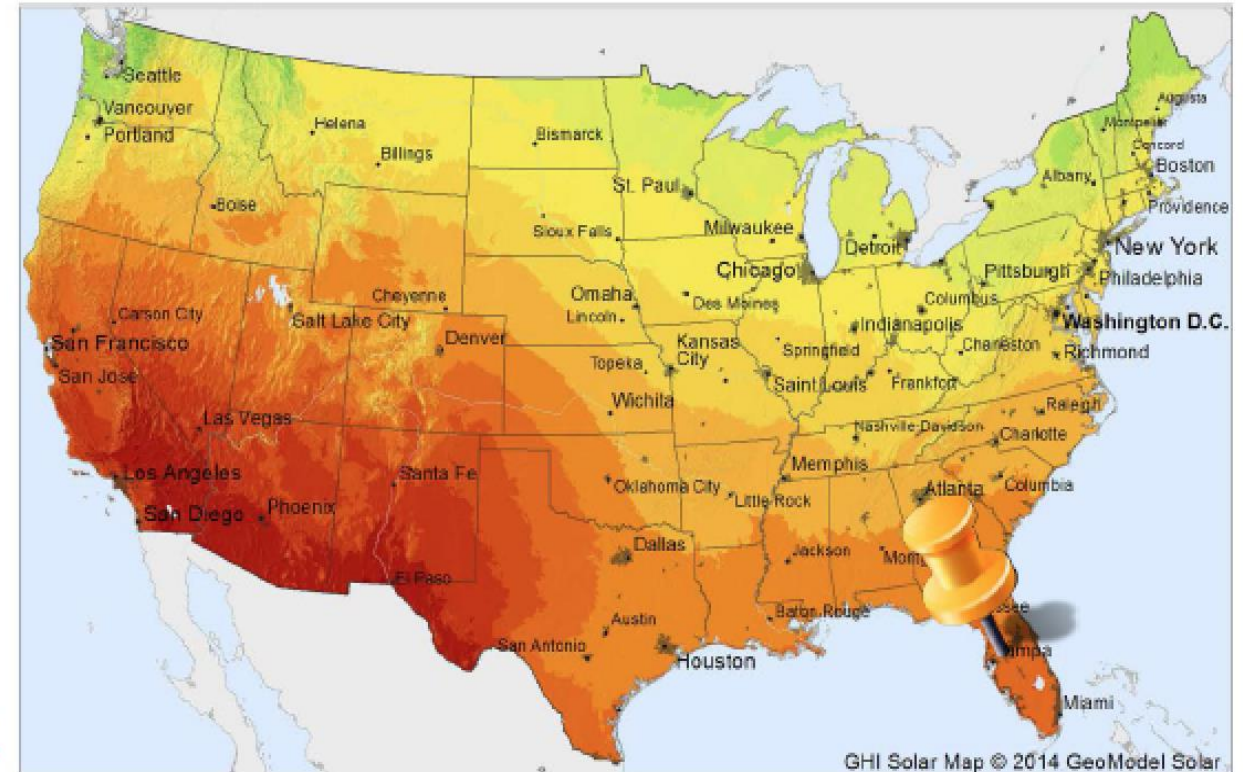
*Radiation data obtained from a triangulation of the four nearest weather stations, averaged over a typical year, itself averaged over the last 10 years.*

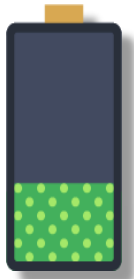


LIGHTING SERVICE AVAILABILITY  
99.24% of the year

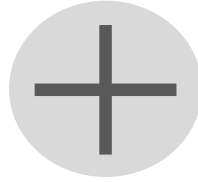


POSSIBLE SERVICE UNAVAILABILITY\*:  
0.76% of the year

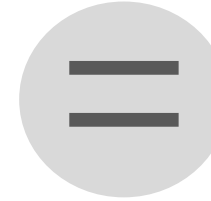




BATTERY LEVEL

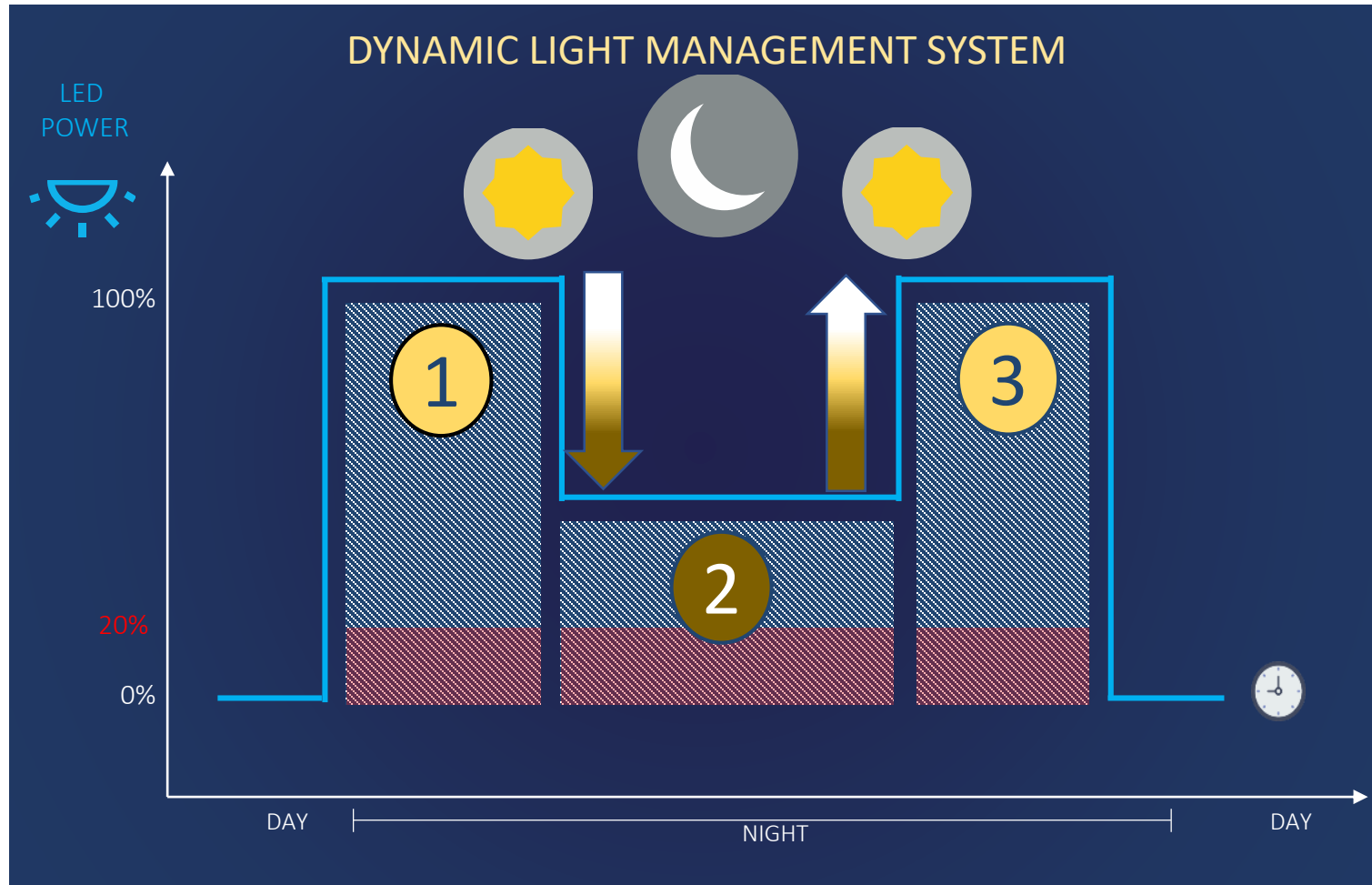


LAST DAY'S DATA



Automatic  
adaptation of  
the light intensity  
during phase

2



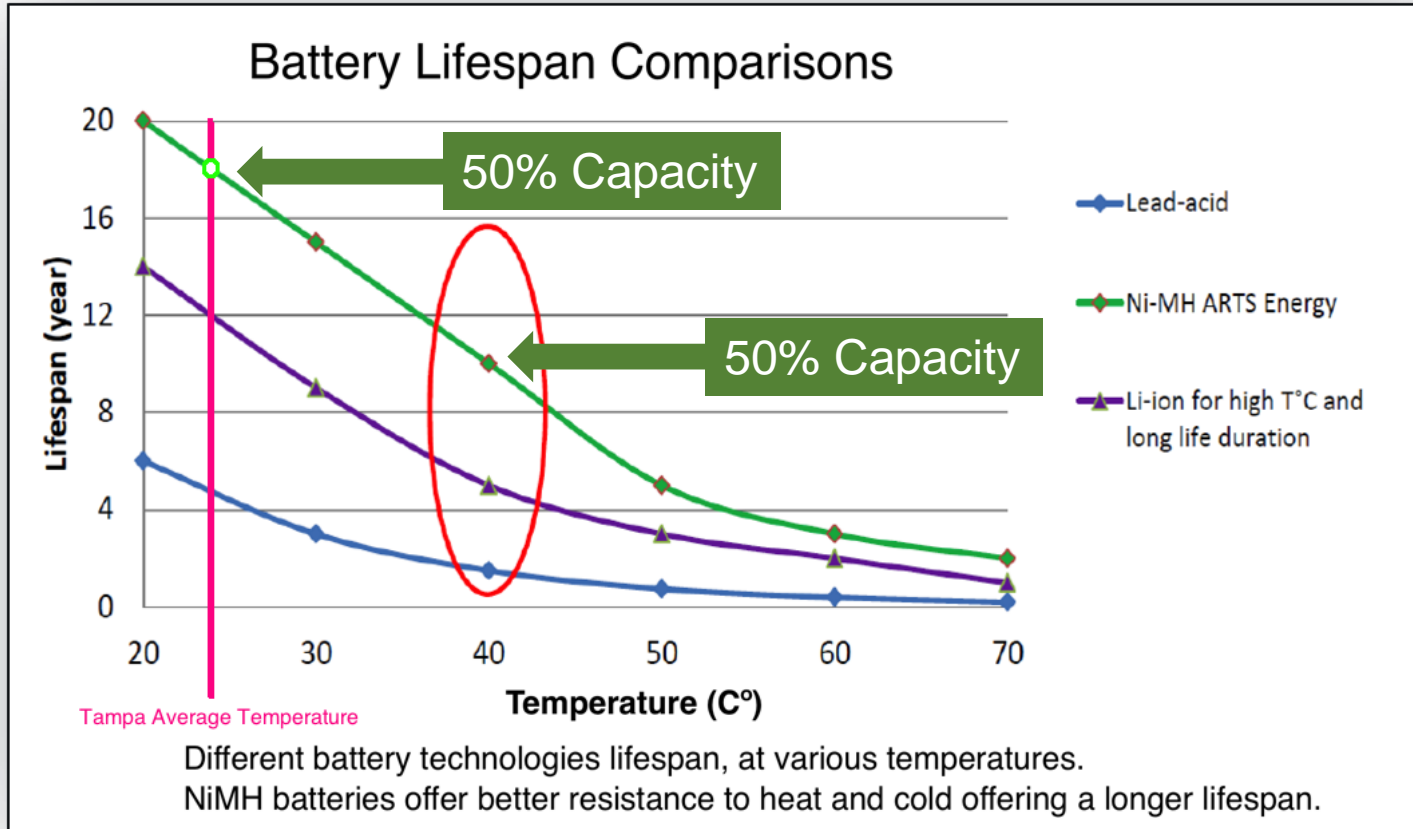
**NO BLACKOUT  
GUARANTEE**

Enabled by a Patented  
**LIGHT MANAGEMENT  
SYSTEM**





# Battery Life @104°F



## Tampa weather averages

Annual high temperature:	81.7°F
Annual low temperature:	65°F
Average temperature:	73.35°F
Average annual precipitation - rainfall:	46.31 inch
Days per year with precipitation - rainfall:	-
Annual hours of sunshine:	-
Av. annual snowfall:	-

There is little to no correlation  
between light performance and  
battery capacity (life) remaining



# Manufacturing Versatility - Pathway...parking...street...security





# SUNNAPP

## Total control in the palm of your hand

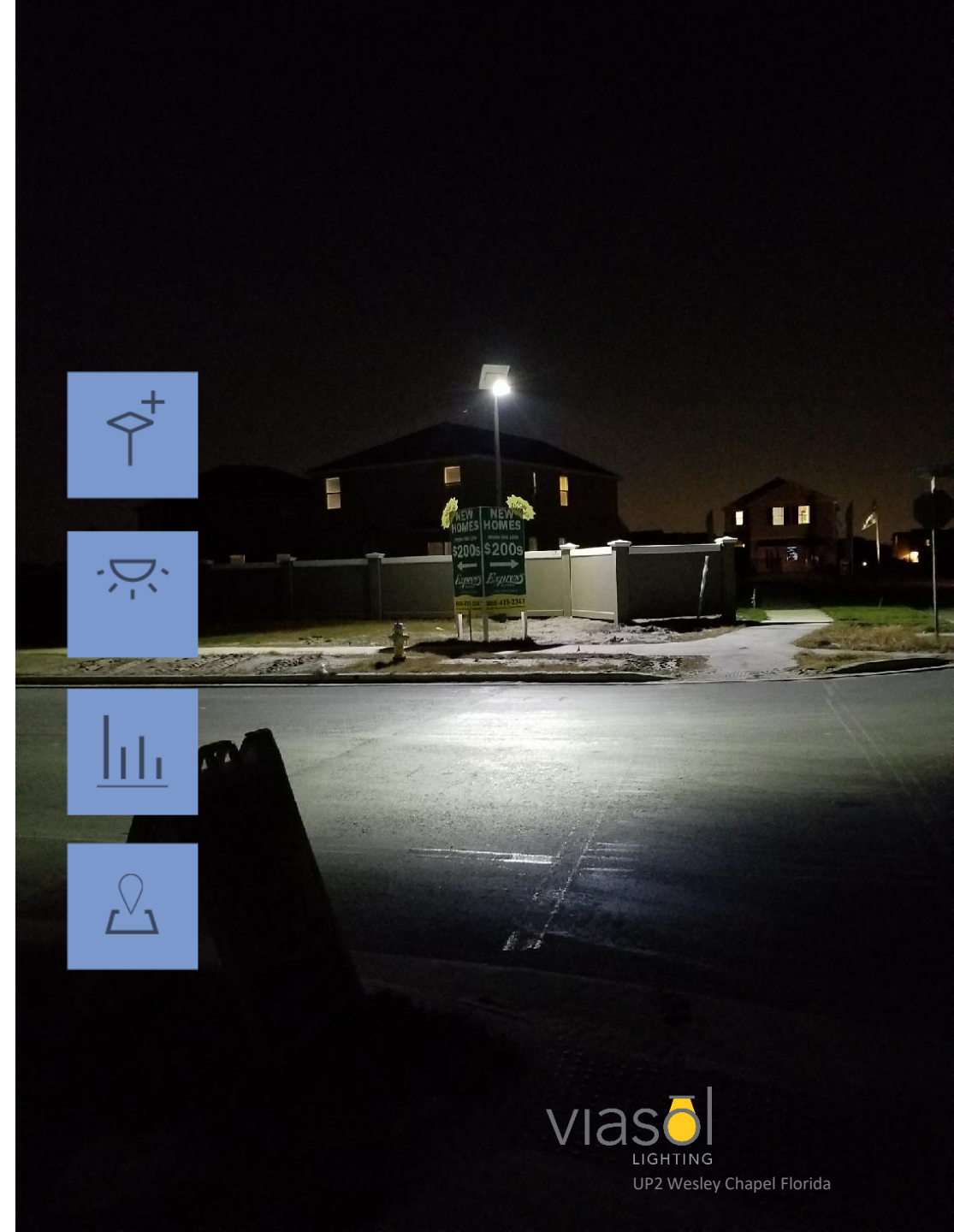
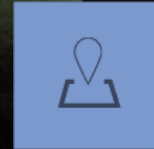


INSTALLATION AND COMMISSIONING  
SUPPORT

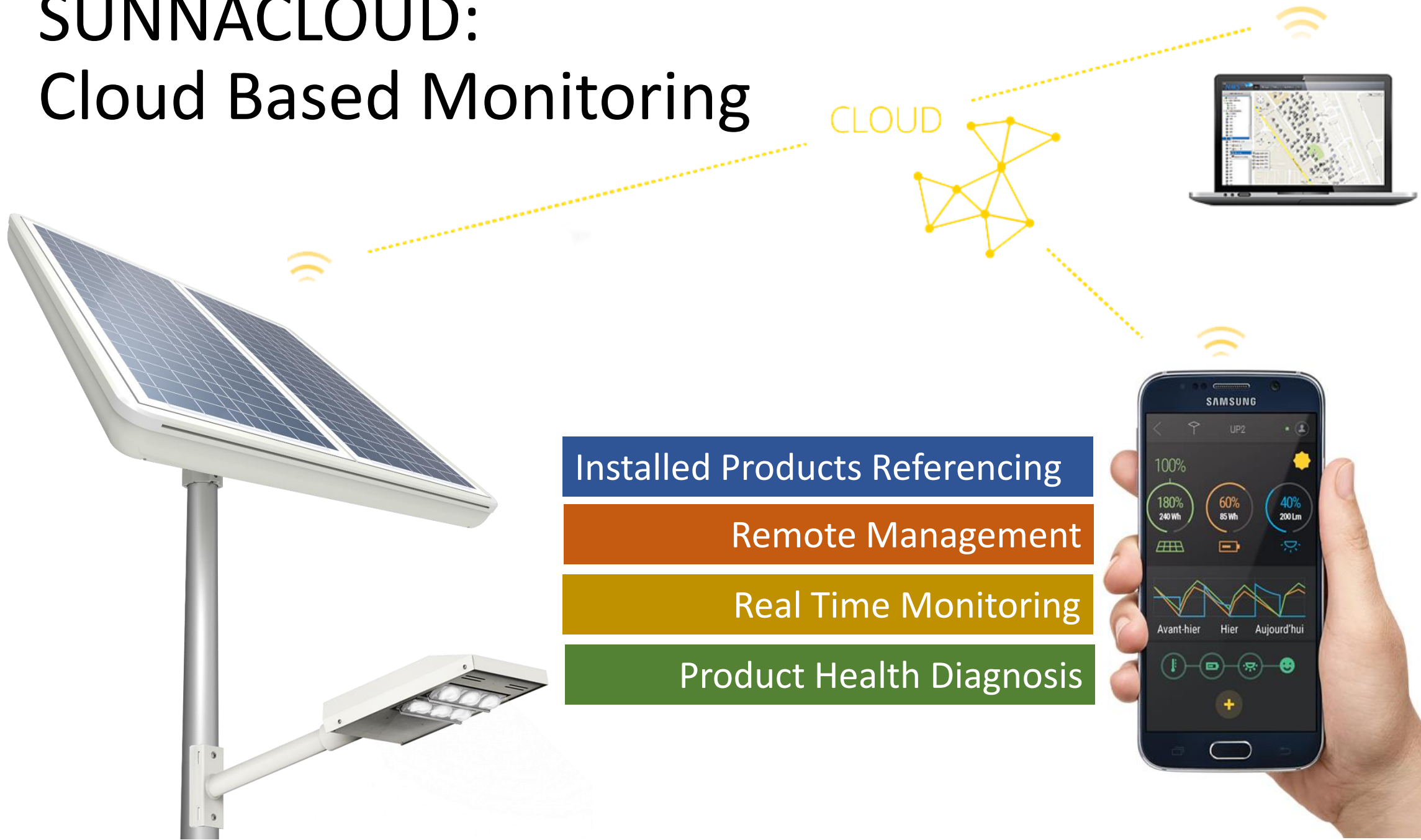
LIGHTING PROFILES MANAGEMENT

MONITORING YOUR LIGHTS

REGISTERING AND FOLLOW UP

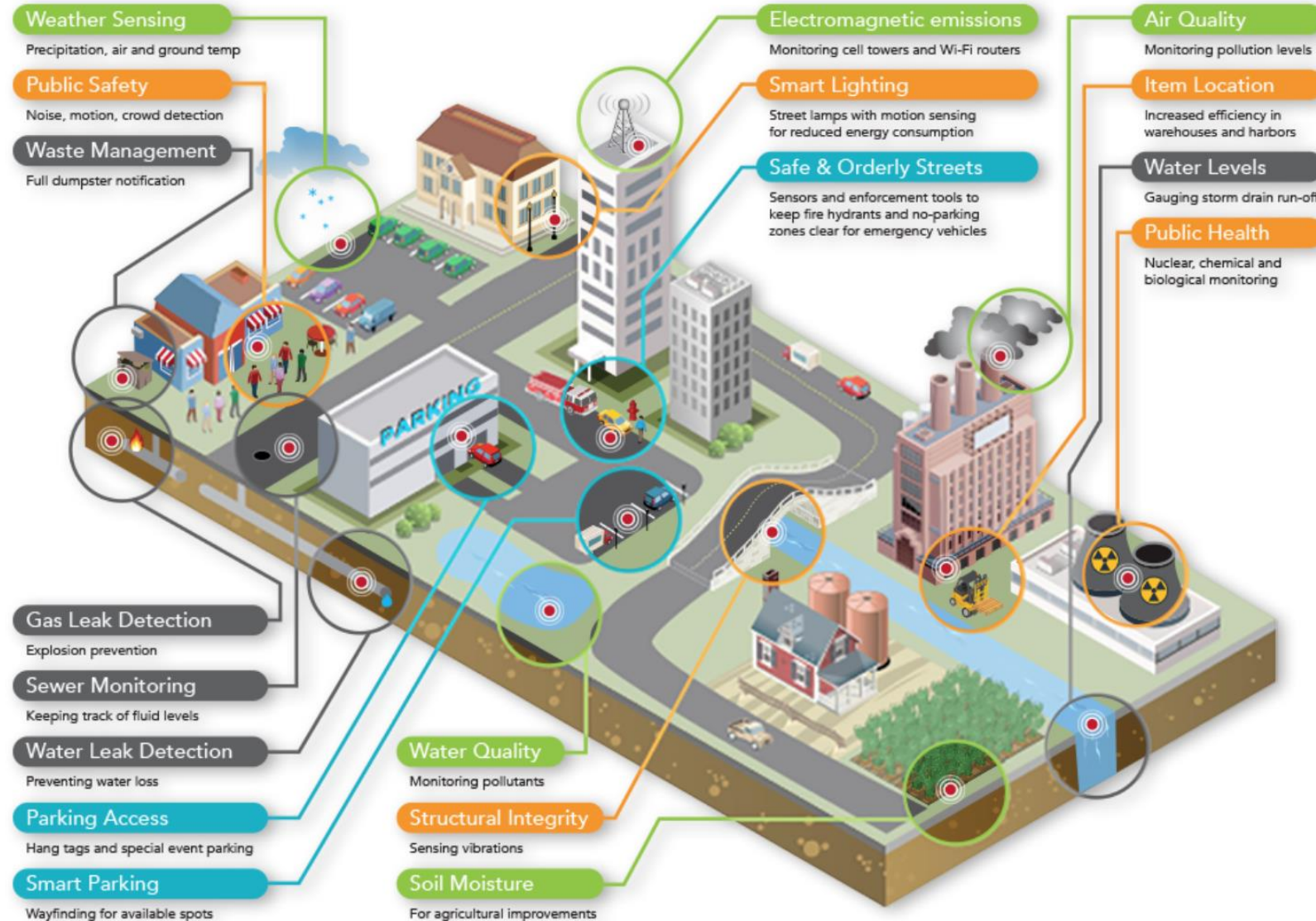


# SUNNACLOUD: Cloud Based Monitoring





# SMART CITIES & INDUSTRY



# Boulevards Look & Feel



24' Pole



*King Luminaire • StressCrete • Est. 1953*

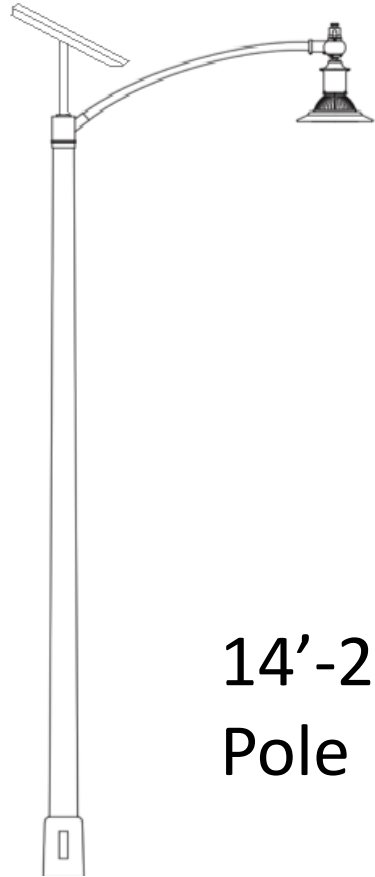
**STRESSCRETE  
GROUP**

**Quality People • Quality Products**





# Residential Streets Design



14'-20'  
Pole



*King Luminaire • StressCrete • Est. 1953*

**STRESSCRETE  
GROUP**

*Quality People • Quality Products*











# Life Expectancy@77°

- LED'S – after 50,000 hours – 16+ Years expected 90% output
- Batteries - @77°C: 6,000 Cycles or 16 years
  - 90% capacity remaining after 5 Years
  - 80% capacity remaining after 10 Years
  - 50% capacity remaining after 16 Years
  - LED performance is guaranteed until battery capacity diminishes to 50%

*\*White paper and supporting documents in Panasonic shared folder*





# Hurricane Rated

Sunna lights are certified to meet wind resistance requirements for category 5 hurricane zones.

UP-2 Installed in Wesley Chapel, Florida. Engineered for Cat 5 Hurricane.

*Déclare que le produit cité ci-dessous :*  
*Declares that the product specified herebelow:*

<b>Produit :</b> <i>Product :</i>	Candélabre solaire <i>Solar street light</i>
<b>Référence des produits :</b> <i>Reference of the products :</i>	SD4200 0xx xxx - iSSL Maxi ROAD_V5 SD4200 1xx xxx - iSSL Maxi ROAD_V5_Detect SD4220 0xx xxx - iSSL Maxi AREA_V5 SD4220 1xx xxx - iSSL Maxi AREA_V5_Detect SD4240 0xx xxx - UP2_V5 SD4240 1xx xxx - UP2_V5_Detect SD4250 0xx xxx - UP2_V5-DUAL SD4260 0xx xxx - iSSL Maxi 4_V5

**Références normatives :**  
*Normative references:*  
NF EN 40-3-2  
UL 1703